



Financial Statements and Independent Auditor's Report

December 31, 2023 and 2022

# Special Olympics New Mexico, Inc.

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# Independent Auditor's Report

To the Board of Directors and Management of Special Olympics New Mexico, Inc.

#### Opinion

We have audited the accompanying financial statements of Special Olympics New Mexico, Inc. (a nonprofit organization) ("SONM"), which comprise the statements of financial position as of December 31, 2023, and 2022, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of SONM as of December 31, 2023, and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of SONM and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about SONM's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of SONM's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about SONM's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Loftis & Lovato Group

Albuquerque, New Mexico March 22, 2024

**Financial Statements** 

#### Special Olympics New Mexico, Inc. Statements of Financial Position December 31,

	2023			2022		
Assets						
Current assets						
Cash and cash equivalents	\$	1,642,484	\$	1,739,031		
Receivables		75,044		55,392		
Prepaid expense		9,035		14,220		
Total current assets		1,726,563		1,808,643		
Investments		1,100,792		974,941		
Property and equipment, net		6,651		12,258		
Total assets	\$	2,834,006	\$	2,795,842		
Liabilities and Net Assets						
Current liabilities						
Accounts payable	\$	6,924	\$	-		
Accrued expenses		16,741		19,416		
Deferred revenue		80,838		2,500		
Finance lease liability - current		4,660		4,511		
Total current liabilities		109,163		26,427		
Finance lease liability - long term		1,587		6,247		
Total liabilities		110,750		32,674		
Net assets						
Without donor restriction						
Undesignated		1,695,290		1,879,633		
Board designated quasi-endowment		1,001,725		883,535		
With donor restriction		26,241				
Total net assets		2,723,256		2,763,168		
Total liabilities and net assets	\$	2,834,006	\$	2,795,842		

# Special Olympics New Mexico, Inc. Statement of Activities For the Year Ended December 31, 2023

						ith Donor	
		Without Dong			R	estriction	
				Area and			
		Chapter	Local		(	Chapter	 Total
Support and Revenue							
Contributions	\$	939,292	\$	393,390	\$	26,241	\$ 1,358,923
In-kind		707,848		-		-	707,848
State contract		600,000		-		-	600,000
Special events		275,028		88,439		-	363,467
Direct marketing revenue		126,893		-		-	126,893
Program sponsor and registration		163,088		-		-	163,088
Other income		1,025		-		-	1,025
Net investment income		29,334	_	9,198		-	 38,532
Total support and revenue		2,842,508		491,027		26,241	 3,359,776
Expenses							
Program services		2,224,796		418,829		-	2,643,625
Management and general		183,188		4,228		-	187,416
Fundraising		514,293		54,354		-	 568,647
Total expenses		2,922,277		477,411		-	 3,399,688
Change in net assets		(79,769)		13,616		26,241	(39,912)
Net assets, beginning of year		2,033,964		729,204		-	 2,763,168
Net assets, end of year	\$	1,954,195	\$	742,820	\$	26,241	\$ 2,723,256

# Special Olympics New Mexico, Inc. Statement of Activities For the Year Ended December 31, 2022

	 Without Donor Restriction						
			Area and				
	 Chapter		Local		Total		
Support and Revenue							
Contributions	\$ 744,069	\$	243,420	\$	987,489		
In-kind	502,980		-		502,980		
State contract	500,000		-		500,000		
Special events	332,484		136,737		469,221		
Direct marketing revenue	131,868		-		131,868		
Program sponsor and registration	138,684		-		138,684		
Other income	44,556		-		44,556		
Net investment gain (loss)	 6,145		(7,332)		(1,187)		
Total support and revenue	 2,400,786		372,825		2,773,611		
Expenses							
Program services	1,748,863		307,316		2,056,179		
Management and general	178,575		107		178,682		
Fundraising	 470,085		10,630		480,715		
Total expenses	 2,397,523		318,053		2,715,576		
Change in net assets	3,263		54,772		58,035		
Net assets, beginning of year	 2,030,701		674,432		2,705,133		
Net assets, end of year	\$ 2,033,964	\$	729,204	\$	2,763,168		

# Special Olympics New Mexico, Inc. Statement of Functional Expenses For the Year Ended December 31, 2023

	Management							
	Pi	ogram		and		Fund-		
	Se	ervices	(	General		raising		Total
Salaries and wages	\$	582,960	\$	104,371	\$	219,878	\$	907,209
Program donated services		697,864		-		9,984		707,848
Program food and lodging		329,028		4,156		-		333,184
Other program		181,700		-		44,042		225,742
Program awards and recognition		236,503		-		1,508		238,011
Special events		45,155		-		170,635		215,790
Employee benefits		121,232		20,858		43,941		186,031
Equipment and uniforms		173,500		-		-		173,500
Program facilities		86,637		-		-		86,637
Rent and storage		35,702		7,905		7,905		51,512
Office supplies		27,806		4,295		14,412		46,513
Fundraising		-		-		41,106		41,106
Professional services		41,298		305		643		42,246
Accounting services		-		31,540		-		31,540
Chapter assessment fees		19,638		8,416		-		28,054
Insurance		17,321		2,113		1,364		20,798
Travel, meetings and conferences		16,699		-		3,081		19,780
Printing and postage		10,633		1,125		4,194		15,952
Outreach		8,634		-		-		8,634
Other		3,519		834		2,799		7,152
Telephone		4,285		823		1,734		6,842
Depreciation		3,511		675		1,421		5,607
	\$2	,643,625	\$	187,416	\$	568,647	\$	3,399,688

# Special Olympics New Mexico, Inc. Statement of Functional Expenses For the Year Ended December 31, 2022

		rogram	Management and			Fund-		
	S	ervices		General		raising		Total
Salaries and wages	\$	528,063	\$	104,659	\$	197,492	\$	830,214
Program donated services		501,790		-		-		501,790
Program food and lodging		243,116		3,774		-		246,890
Other program		272,360		-		3,539		275,899
Program awards and recognition		131,896		-		-		131,896
Special events		2,669		-		177,387		180,056
Employee benefits		92,842		17,730		33,458		144,030
Equipment and uniforms		140,103		301		-		140,404
Program facilities		21,943		-		-		21,943
Rent and storage		26,655		7,755		7,755		42,165
Office supplies		21,473		4,670		16,134		42,277
Fundraising		-		-		23,544		23,544
Professional services		7,090		309		585		7,984
Accounting services		-		26,147		-		26,147
Chapter assessment fees		21,117		9,049		-		30,166
Insurance		18,045		175		331		18,551
Travel, meetings and conferences		3,381		-		9,977		13,358
Printing and postage		9,508		1,352		3,658		14,518
Other		3,839		549		2,684		7,072
Telephone		5,319		1,143		2,156		8,618
Depreciation		4,970		1,069		2,015		8,054
	\$ 2	2,056,179	\$	178,682	\$	480,715	\$ 2	2,715,576

#### Special Olympics New Mexico, Inc. Statements of Cash Flows For the Years Ended December 31,

	2023	2022
Cash flows from operating activities		
Cash received from contributions and grants	\$ 1,412,634	1,000,328
Cash received from special events	363,467	469,221
Cash received from state contract	600,000	500,000
Cash received from direct marketing	131,868	153,395
Cash received from program sponsor and registration	163,088	111,619
Cash received from investments	31,674	9,420
Cash received from other	1,025	44,556
Cash paid to employees	(1,095,915)	(886,716)
Cash paid to suppliers	(1,580,884)	(1,316,214)
Net cash provided by operating activities	26,957	85,609
Cash flows from investing activities		
Purchases of investments	(118,993)	(49,650)
Net cash used by investing activities	(118,993)	(49,650)
Cash flows from financing activities		
Principal payments on finance lease liability	(4,511)	(4,715)
Net cash used by financing activities	(4,511)	(4,715)
Net (decrease) increase in cash and cash equivalents	(96,547)	31,244
Cash and cash equivalents, beginning of year	1,739,031	1,707,787
Cash and cash equivalents, end of year	<u>\$ 1,642,484</u>	<u>\$ 1,739,031</u>
Reconciliation of change in net assets to		
net cash provided by operating activities		
Change in net assets	<u>\$ (39,912)</u>	<u>\$     58,035</u>
Adjustments to reconcile change in net assets to		
net cash provided by operating activities		
Depreciation	5,607	8,054
Net realized and unrealized (gains) loss on investments	(6,858)	10,607
Change in assets and liabilities		
Receivables	(19,652)	34,366
Prepaid expense	5,185	(3,867)
Accounts payable	6,924 (2,675)	(2,646)
Accrued expenses Deferred revenue	(2,675) 78,338	8,125 (27,065)
Total adjustments	66,869	27,574
Net cash provided by operating activities	<u>\$ 26,957</u>	\$ 85,609

# 1) Organization

Special Olympics New Mexico, Inc. ("SONM") was incorporated on September 6, 1977. Today SONM offers year-round sports training and athletic competition in a variety of Olympic-type sports to 3,200 children and adults with intellectual disabilities ("ID") through building inclusive communities, transforming lives through sport, and improving the quality of life of our athletes.

The obvious benefits of participating in SONM include health promotion, disease reduction, personal growth, and character development. Unlike other sports organizations, SONM also impacts the community by focusing efforts on social problems associated with intolerance, stigma and injustice. To its volunteers, community partners, schools, and all who walk into a SONM competition or event, engaging with SONM athletes is a transformative experience. We offer an environment of diversity, inclusion, equity, and acceptance of all people. The SONM movement is a force that teaches acceptance, respect, and unity through the power and joy of sport.

In 2023, SONM offered our athletes training and competition in 12 sports, while hosting 60 total competitions throughout the state, including 7 State Competitions. Because people with ID have a 5 times higher health risk for diabetes and 2 times higher risk to develop heart disease, research shows that physical activity and sports combat these conditions. Special Olympics Healthy Athletes continued to provide free health screenings for our athletes, identifying unmet health needs before they become emergencies. 463 total health screenings and 188 referrals were given in 2023 by 133 health professionals and students.

SONM's Unified Champion Schools program continued to thrive in 2023. Over 600 students with intellectual disabilities representing 53 schools partnered with over 750 of their nondisabled peers, playing on the same sports teams during the school day. Nearly 100 total events were hosted promoting acceptance within the schools. We continue to celebrate those schools for their ongoing commitment to inclusion.

At all levels of our organization, SONM faces inflationary challenges of increased cost of facilities, food, and Games t-shirts. We remain grateful for the support we have received from our community partners, donors, and Board of Directors, which has allowed us to maintain our organization's financial stability. We move forward with the goal of building a better tomorrow for every Special Olympics athlete in New Mexico, as they remain at the very heart of everything we do and every decision we make.

# 2) Summary of Significant Accounting Policies

#### Basis of Accounting

The financial statements of SONM have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables and other liabilities.

#### **Basis of Presentation**

The financial statements of SONM have been prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP"), which require SONM to report information regarding its financial position and activities according to the following net asset classifications:

**Net Assets Without Donor Restriction:** Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of SONM. These net assets may be used at the discretion of SONM's management and the board of directors.

**Net Assets With Donor Restriction:** Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of SONM or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity.

The statements of activities reflect the two operating segments of SONM. Chapter is the overall administrative body of SONM. Chapter facilitates all statewide activities and state competitions. Area and Local consists of the six geographic locations throughout the state of New Mexico. Area and Local host the regional and community programs and competitions.

#### Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect certain reported amounts of assets, liabilities and disclosures. It is at least reasonably possible that a change in estimates will occur in the near term. Accordingly, actual results could differ from those estimates.

#### 2) Summary of Significant Accounting Policies — continued

#### Cash and Cash Equivalents

For purposes of the statements of cash flows, management considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents. SONM maintains cash deposits in bank checking and savings accounts which at times may exceed FDIC limits.

#### **Receivables**

Receivables are for grants, contracts and contributions. Receivables are considered to be fully collectible. Accordingly, no allowance for doubtful accounts is required. If amounts become uncollectible, they will be written off and charged to bad debt expense. SONM considers all receivables over 90 days to be past due. There were no receivables over 90 days at December 31, 2023 and 2022. There was no bad debt expense in 2023 and 2022.

#### Property and Equipment

Purchased property and equipment are stated at cost. Donated property and equipment are capitalized at their fair value on the date of donation. Depreciation is computed using the straight-line method over estimated useful lives of three to ten years. All purchased or donated property and equipment in excess of \$1,500 is capitalized.

#### **Investments**

Investments in the statements of financial position consist of money market funds, certificates of deposit, annuities, and exchange traded funds and are reported at fair value. Net investment gains and losses are included in the statements of activities.

#### Income Taxes

SONM is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code, and has been classified by the Internal Revenue Service as an organization that is a public charity. SONM regularly evaluates activities as it relates to its tax exempt status. If SONM's activities are determined to be outside of its tax exempt status the potential exists for tax liabilities on those unrelated activities. SONM's open audit periods are for the years ended December 31, 2020 and thereafter.

### 2) Summary of Significant Accounting Policies — continued

#### Support and Revenue

In order to support its various programs, SONM generates its revenue and support through a variety of sources. The primary source of support is gifts and bequests from individuals and corporations. Corporations and individuals may also contribute funds to sponsor specific events offered by SONM. SONM also generates revenue and support through telemarketing contracts and from a State of New Mexico grant. Additionally, SONM hosts various special events. SONM reports contributions received as net assets without donor restriction or net assets with donor restriction, depending on the existence and/or nature of any donor-imposed restriction. Contributions that are restricted by the donor are reported as an increase in net assets without donor restriction if the restriction expires in the reporting period in which the contribution is recognized. All other donor restricted contributions are reported as an increase in net assets with donor restriction, depending on the nature of restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restriction are reclassified to net assets without donor restriction and reported in the statements of activities as net assets released from restriction.

Revenue from grants is recognized when earned or when expenditures have been incurred in accordance with the provisions of the grants. Funds received but not earned during the fiscal year are recorded as deferred revenue.

Donated materials are recorded as contributions at their estimated fair value at the date of donation. Such donations are reported as increases in net assets with donor restriction if the donor has restricted the donated assets to a specific purpose; otherwise, the contributions are recorded as net assets without donor restriction. The total of donated materials were \$10,129 and \$1,190 for the years ended December 31, 2023 and 2022, respectively. Donated services are recognized as contributions if the donated services create or enhance non-financial assets or require specialized skills, and are provided by individuals possessing those skills, and would otherwise be purchased by SONM. SONM recognized \$697,719 and \$502,980 in services provided by ambulance services, certified coaches and officials for the years ended December 31, 2023 and 2022, respectively.

#### Revenue from Contracts with Customers

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers*. The guidance requires SONM to recognize revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration to with SONM expects to be intitled in exchange for those goods or services.

2) Summary of Significant Accounting Policies — continued

#### Revenue from Contracts with Customers - continued

The guidance also requires expanded disclosures relating to the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. Additionally, qualitative and quantitative disclosures are required regarding customer contracts, significant judgements, changes in judgements, and assets recognized from the costs to obtain or fulfill a contract.

SONM has a significant contract to provide marketing for the State of New Mexico. Revenue related to this contract is recognized as marketing as the various SONM programs and events. Payment is received after services are provided. There were no receivables related to this contract at year end for fiscal year 2023 and 2022. Additional service contracts include ticket sales from fundraising events and program registration fees. Revenues related to these services are based on the time of the event. Payments are generally received in advance, deferred revenue is recorded upon payment and revenue is recognized when the event takes place.

#### Functional Allocation of Expenses

The costs of providing programs and supporting services have been summarized by function based on evaluation of the related benefit by management. Accordingly, certain costs have been allocated among the program and supporting services benefited.

Significant expenses that are allocated include the following:

Expense	Allocation Method
Salaries and wages	Time and effort
Program donated services	Specific identification
Program food and lodging	Specific identification
Other program	Specific identification
Program awards and recognition	Specific identification

#### Leases

Effective January 1, 2022, SONM adopted FASB ASC 842, *Leases.* SONM determines if an arrangement contains a lease at inception based on whether SONM had the right to control the asset during the contract period and other facts and circumstances. SONM has elected the package of practical expedients permitted under the transition guidance with the new standard, which among other things, allowed it to carry forward the historical lease classification.

2) Summary of Significant Accounting Policies — continued

#### Leases - continued

The organization has two leases, one of which was already previously recorded as a finance lease right-of-use asset and is in conformity with the new lease standard. SONM entered into a long-term finance lease for a copier in April 2020. The property under capital lease has an original cost of \$22,096 net of the accumulated depreciation of \$15,836 at December 31, 2023. The second is a short-term lease to rent office space. Lease expense for the office space was approximately \$31,620 and \$31,020 for the years ended December 31, 2023 and 2022, respectively. SONM's office space lease ends in June 2024. Minimum future lease expense is \$16,800 for 2024.

#### **Reclassification of Prior Year Presentation**

Certain prior year amounts have been reclassified for consistency with the current year presentation. These reclassifications had no effect on the reported results of operations.

#### 3) Receivables

Receivables consist of the following at December 31:

	 2023	2022		
Special Olympics International	\$ 48,392	\$	53,367	
Other	 26,652		2,025	
Total	\$ 75,044	\$	55,392	

# 4) Fair Value Measurement

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2023 and 2022.

Certificates of deposit are valued at fair value by discounting the related cash flows based on current yields of similar instruments with comparable durations considering the creditworthiness of the issuer.

Money market funds are valued at cost plus accrued interest, which approximates fair value.

Annuity contracts are based on the index credit rate for a monthly point to point option and is based on 12 monthly percentage changes in the S&P 500 index over the course of a 12-month period. Dividend and interest are earned annually.

#### 4) Fair Value Measurement — continued

Exchange traded funds are valued at the net asset value (NAV) of shares held and are valued at the closing price reported on the active market on which the individual securities are traded.

The following table presents information about SONM's assets that are measured at fair value on a recurring basis (no liabilities are reported at fair value) as of December 31, 2023 and 2022 and indicates the fair value hierarchy of the valuation techniques used to determine such fair value.

The three levels for measuring fair value are based on the reliability of inputs and are defined as follows:

**Level 1** - Inputs to the valuation methodology are quoted prices for identical assets or liabilities in an active market.

**Level 2** - Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

**Level 3** – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

SONM uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, SONM measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. Level 3 inputs were used only when Level 1 or Level 2 inputs were not available.

Net investment income (loss) includes interest and dividend income as well as net realized and unrealized gains (losses) earnings on investments of \$38,532 and (\$1,187) for the years ended December 31, 2023 and 2022, respectively and are included in the statements of activities.

### 4) Fair Value Measurement — continued

Assets measured at fair value on a recurring basis at December 31, 2023 and 2022 are as follows:

	Level 1	Level 2		Total
December 31, 2023 Money funds Money market funds Exchange traded funds	\$ 375,789 631,936 61,916	\$	-	\$ 375,789 631,936 61,916
Annuity	 -		31,151	 31,151
Investments at fair value	\$ 1,069,641	\$	31,151	\$ 1,100,792
	 Level 1		Level 2	 Total
December 31, 2022				
Money funds	\$ 358,445	\$	-	\$ 358,445
Money market funds	530,287		-	530,287
Exchange traded funds	55,058		-	55,058
Annuity	 -		31,151	 31,151
Investments at fair value	\$ 943,790	\$	31,151	\$ 974,941

# 5) Property and Equipment

Property and equipment consist of the following at December 31:

	2023		 2022
Office equipment and software	\$	150,630	\$ 150,630
Finance right-of-use asset		22,096	22,096
Program equipment		124,847	 124,847
		297,573	297,573
Less accumulated depreciation		(290,922)	 (285,315)
Total	\$	6,651	\$ 12,258

Depreciation expense for 2023 and 2022 was \$5,607 and 8,054, respectively.

# 6) Board Designated Quasi-Endowment

The SONM quasi-endowment consists of a pool of funds established to support operations. It includes funds designated by the Board of Directors. As required by Generally Accepted Accounting Principles (GAAP), net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions. The boards policy is to contribute 3% of total support on an annual basis. At December 31, 2023 and 2022, the board designated balance was \$1,001,725 and \$883,535, respectively.

# 7) Endowment Fund Held by Others

SONM is the beneficiary of an endowment fund held by the Albuquerque Community Foundation (ACF). ACF may make annual distributions to SONM at the request of SONM in accordance with ACF's distribution policy. As of December 31, 2023, no distributions were requested from the fund and no grants were awarded. The balance of the endowment fund held by ACF totaled \$111,037 and \$101,666 at December 31, 2023 and 2022, respectively. The donor of the fund granted the governing board of ACF "variance power". This variance power allows ACF to modify the donor's stipulations under certain circumstances in order to meet the changing needs of the community of Albuquerque. The endowment fund is not included in SONM's financial statements for the years ended December 31, 2023, and 2022.

# 8) Retirement Plan

SONM has a defined contribution 403(b) Plan (the "Plan") that covers all eligible employees of SONM. Participating employees are eligible to contribute a percentage of their salary to the Plan. SONM contributes a matching contribution up to three percent of participating employees' salary to the Plan. Contribution expense was approximately \$24,905 and \$22,700 for each of the years ended December 31, 2023 and 2022, respectively.

# 9) Related Party Transactions

SONM is accredited by Special Olympics International, Inc. (SOI) to conduct sports training and competition activities within New Mexico. SONM made payments to SOI of \$28,054 and \$30,166 for 2023 and 2022, respectively, for program support and assessments. SONM has a direct mail and telemarketing agreement with SOI to raise funds and increase public awareness of SONM's mission and activities. This resulted in contributions of \$126,893 and \$131,868 for the years ended December 31, 2023 and 2022, respectively. SONM had a receivable from SOI of \$48,392 and \$53,367 at December 31, 2023 and 2022, respectively.

# 10) Leasing Activities

SONM has one finance lease for a copier. The lease has a remaining lease term of three years and used a discount rate of 3.25%. Amortization cost was \$4,419 as of December 31, 2023 and 2022. Interest on the finance lease was \$283 and \$427 as of December 31, 2023 and 2022, respectively. Total finance cost was \$4,702 and \$4,846 as of December 31, 2023 and 2022, respectively. The following summarizes the line items in the statements of financial position which includes the amount for the finance lease as of December 31:

	2023		2022		
Finance Lease					
Property and equipment Accumulated depreication	\$	22,096 (15,836)	\$	22,096 (11,416)	
Property and equipment, net	\$	6,260	\$	10,680	
Lease liability - current Lease liability - long term	\$	4,660 1,587	\$	4,511 6,247	
Total finance lease liabilities	\$	6,247	\$	10,758	

The maturities of the finance lease as of December 31, 2023, were as follows:

Year ending December 31,		
2024	\$	4,794
2025		1,598
Total lease payments		6,392
Less: interest		(145)
Present value of lease liability	\$	6,247

# 11) Net Assets With Donor Restriction

There were no net assets with donor restriction at December 31, 2022. Net assets with donor restriction consist of contribution receivables (time restriction) of \$26,241 at December 31, 2023.

# 12) Concentration of Credit Risk

Financial instruments that potentially subject SONM to concentrations of credit risk consist principally of cash and investments. SONM places its investments with financial institutions and investment brokerage firms. At December 31, 2023 and 2022, SONM's uninsured cash balances with financial institutions totaled \$1,666,039 and \$1,653,731, respectively. Investment brokerage firms insure up to \$500,000 in securities, including a \$250,000 limit for cash held in a brokerage account.

# 13) Availability of Financial Assets and Liquidity

The following represents SONM's financial assets at December 31:

	2023	2022
Financial assets at year end:		
Cash and cash equivalents	\$ 1,642,484	\$ 1,739,031
Receivables	75,044	55,392
Investments	1,100,792	974,941
Total financial assets	2,818,320	2,769,364
Less amounts not available for general expenditure within one year:		
Quasi endowment established by the Board	1,001,725	883,535
Financial assets available to meet cash needs for expenses within one year	<u>\$ 1,816,595</u>	<u>\$ 1,885,829</u>

SONM's current goal is generally to maintain financial assets to meet six months worth of operating expenses (approximately \$1,700,000).

# 14) Subsequent Events

Subsequent events are events or transactions that occur after the statement of financial position date but before the financial statements are issued. SONM recognizes in the financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the statements of financial position, including the estimates inherent in the process of preparing the financial statements. The financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the statement of financial position but arose after the statements of financial position date and before the financial statements are available to be issued. SONM has evaluated subsequent events through March 22, 2024.